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Introduction

- Technical writing is about the kind of writing that "aims to get work done, to change people by changing the way they do things".
- Writing is a key part of all professional occupations.
- "The most critical skill required in today's business world is the ability to communicate, both verbally and in writing. Effective communication has a direct impact on one's potential within an organization" (Collins).

TECHNICAL WRITING ENABLES READERS TO ACT

- Technical writing is the practical writing that people do as a part of their job.
 - It is writing that authors use to empower readers by preparing them for and moving them toward effective action.
 - Effective action: readers act in a way that satisfies their needs.
 - Example 1: you need an instruction manual to assemble a table delivered in pieces.
 - Example 2: "site reports" helps a manager to decide whether or not to continue manufacturing a certain product.

- Action occurs with a community, a loosely or closely connected group of people with a common interest.
- Belonging to a community affects the way members expect one another to act.
 - Example 1: when I buy the table I temporarily join a team, expecting clear support from others to achieve a useful, assembled table.
 - I expect that those others will give me a set of instructions presented in a way that will help me assemble the table.
 - The instructions are the "GLUE" that joins us together.

- Example 2: if you and I are employees of a company, we belong to the "community" of the company.
 - We depend on each other to get our work done.
 - As a part of my responsibilities, I may job sites to investigate items our company has installed.
 - As a part of your responsibilities, you may oversee installations, interact with clients and make decisions about the effectiveness of "our" product lines.

- Example 2: cont.
 - When I visit a particular site, I perform research to carry out some of my responsibilities.
 - I examine all the appropriate items, speak to the appropriate people, and take appropriate notes.
 - However, my responsibilities also include enabling you to carry out your responsibilities.
 - So, when I return from the site visit, I will write a memo that will enable you to act after you read it.

Example 2: cont.

We write in order to help someone else act

- As I write the memo, "community" values about writing affect the way I write.
- I know that you expect memos to appear in a certain format because the company has a policy about format.
- I know, too, that you need the information I have found.
- Therefore, I will write the memo in the tradition that a person in this company expects, briefly but succinctly explaining what I found.
- You will read the memo, grasp what I have done, and use it in doing your job.
- You in turn may have to rewrite the material into a report to give to your supervisor, enabling him/her to interact, and so on.

TECHNICAL WRITING HAS A DEFINITE PURPOSE

- Technical writers enable their readers to act in 3 ways: by **informing**, by instructing, and by persuading.
 - To carry out job responsibilities, people must supply or receive information constantly.
 - They need to or explain the scheduled time for meeting, the physical description of a new machine, the steps in a process, etc.

TECHNICAL WRITING HAS A DEFINITE PURPOSE

- Technical writers enable their readers to act in 3 ways: by informing, by **instructing**, and by persuading.
 - Writers instruct when they give readers directions for using equipment and for performing duties.
 - Writing enables consumers to use their new purchase.
 - Writing tells medical personnel exactly what to do when a patient has a heart attack.

TECHNICAL WRITING HAS A DEFINITE PURPOSE

- Technical writers enable their readers to act in 3 ways: by informing, by instructing, and by **persuading**.
 - Writers persuade readers with cogent reasons to follow a particular course of action.
 - One writer, for example, persuades readers to accept site A, not site B for a factory.
 - Another writer describes a bottleneck problem in a production process in order to persuade readers to implement a particular solution.

TECHNICAL WRITING USES SPECIFIC TECHNIQUES

- To create a message that allows you to act, I must help you grasp what I am giving you.
- Time-honored practice has identified 4 actions you can take to make a clear communication exchange.
 - Engage an audience's needs.
 - Use plain and objective language.
 - Present the page in a dramatic way.
 - Use visual aids.

TECHNICAL WRITING USES SPECIFIC TECHNIQUES — ENGAGE AN AUDIENCE'S NEEDS

- Technical writers engage a specific audience that has specific needs.
 - The manager who needs to hear the results of the site visit receives the memo that explains them
 - The customer who must operate a machine will receive the manual that explains how to do it.
- A reader receives a document because he/she plays a role in a certain situation.
- The writer's goal is to satisfy the audience's needs.

TECHNICAL WRITING USES SPECIFIC TECHNIQUES — USE PLAIN AND OBJECTIVE LANGUAGE

- Technical writers use plain, objective language and terminology that the audience understand.
- Technical writers use words and sentence structures that focus the reader's attention on the relevant facts
 - Because their purpose is to inform, instruct, or persuade a reader about a specific matter.
- The words should not prompt readers to make emotional, unusual, or unreasonable interpretations about the subject.

TECHNICAL WRITING USES SPECIFIC TECHNIQUES — PRESENT THE PAGE IN A DRAMATIC WAY

- Technical writers make their documents presentational.
 - So that, readers can assimilate information at a glance.
- Structure of document must be made <u>obvious</u> and the <u>format easy to read</u>.
 - "Tell them what you are going to say, then say it".
 - At the beginning of the document, name the topic and list its subdivisions.
 - Arrange the page in chunks, and employ emphasizing devices like boldfacing.

TECHNICAL WRITING USES SPECIFIC TECHNIQUES — USE VISUAL AIDS

- Technical writing communicates visually with graphs, tables, and drawings.
- Documents that explain experiments or projects almost always includes tables or graphs.
- Manuals and sets of instructions rely heavily on drawings and photographs.
- Feasibility reports often include maps of sites.

TECHNICAL WRITING USES SPECIFIC TECHNIQUES

Read the example of page 9

TECHNICAL WRITING IS ETHICAL

- Technical writing is an **ethical endeavor**.
 - Writers must follow accepted principles of moral conduct "take responsibility for your own writing".
- You take responsibility because your readers trust you.
- In the text of your document, you must tell the truth, and make sure your audience understands your message.
 - Use language and visuals with precision; use format honestly; use simple, direct expression of ideas; and credit the ideas or work of others.

TECHNICAL WRITING IS ETHICAL

• Read paragraphs of page 12 through page 14.